

# **THE ROLE OF THE CROs IN OPHTHALMOLOGY DRUG DEVELOPMENT IN EUROPE**

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# What is a Contract Research Organisation (CRO)?

“A person or an organisation (commercial, academic or other) contracted by the sponsor to perform one or more of the sponsor’s trial-related duties and functions” (ICH E6 §1.20)

# The complexity of a clinical trial

Therapeutic expertise

Interactions with the competent authorities division for the drug development strategy

Strategic regulatory submission to the Competent Authorities and the Ethics Committees

Medical writing

Regulatory survey in each country

Knowledge of the routine practice

Discussion with the leading-opinion leaders

Selection of the investigators

Management of the clinical sites

Evaluation of the subjects recruitment

Evaluation of the risks

Anticipating the obstacles

Respect of the deadlines




# Two objectives

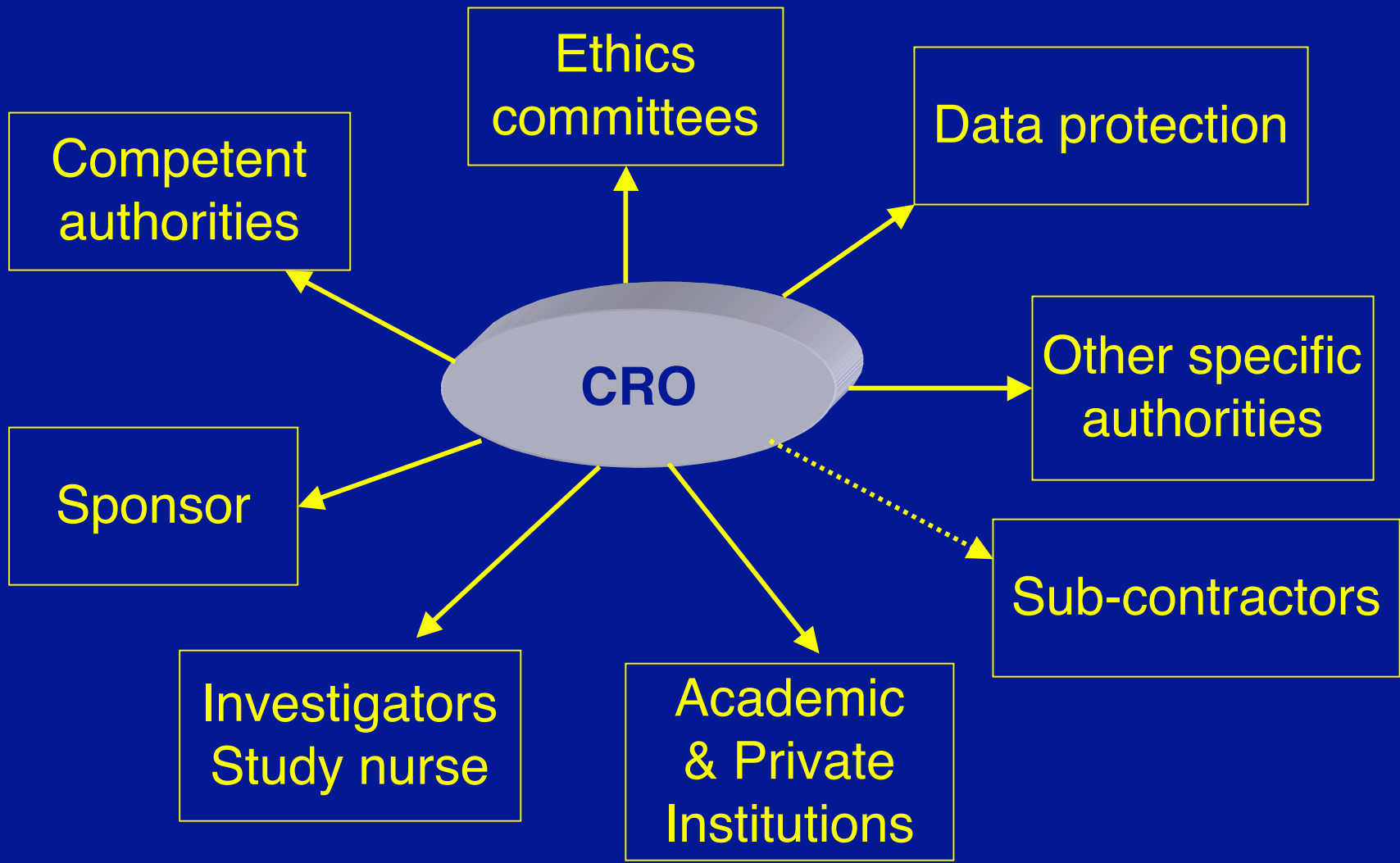
Minimize the risks


&

Optimize the drug development



# **The CRO is the key link in a clinical study**





# Main activities outsourced by the pharmaceutical, medical devices & biotechnology companies (1/2)

- ✓ Consulting on drug development (risk evaluation).
- ✓ Feasibility of the Study.
- ✓ Regulatory submission to the competent authorities (CA) & the Ethics committees (EC).
- ✓ Review of the Investigational Medicinal Product Dossier (IMPD).
- ✓ Selection of the investigators.

## Following (2/2)

- ✓ Management of the monitoring activities.
- ✓ Management of fees for investigators and hospitals.
- ✓ Audits of the clinical sites.
- ✓ Data management & Statistics.
- ✓ Medical writing.



# CLIROPTHHA & APPLETREE TWO CROs SPECIALISED IN OPHTHALMOLOGY



## CLIROPHTHA

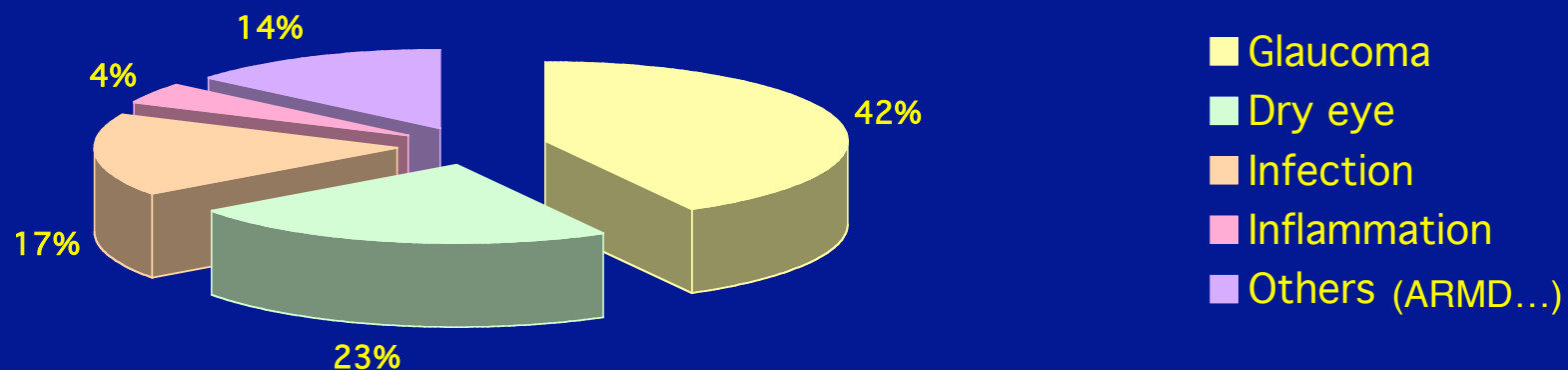
## APPLETREE


Foundation	1994	2003
Location	France	Switzerland
Area of work	Europe North Africa	German speaking Europe, UK, USA , Central and Eastern Europe, Greece, Turkey

## CLIROPTHYA    APPLETREE

Nb of studies	67	11
Nb of subjects/patients	8 978	1 123
Nb of clinical sites	1 315	96

# Distribution of Clioophtha studies by therapeutic area (in %)





# Advantages of a CRO dedicated to ophthalmology (1/2)

- ✓ Privileged network of leading opinion investigators in ophthalmology.
- ✓ Partnership with the European Vision Institute.
- ✓ Partnership with academic University.
- ✓ Knowledge of the routine practice in ophthalmology.
- ✓ Impact on the drug development timeline by accelerating the process of recruiting and enrolling patients.

**⇒ Pragmatic approach of the management of the clinical trials in ophthalmology**

## Following (2/2)

- ✓ Privileged relationship with the CA in charge of the ophthalmology subspecialty.
- ✓ Specific medical writing in ophthalmology for the study design, the protocol and the clinical report.

⇒ **Improvement of our expertise via innovative and dedicated solutions to each clinical trial**



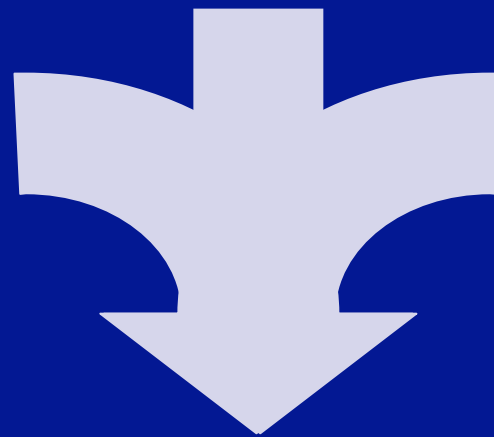
# Our add value to the investigational clinical site (1/4)

- ✓ Qualified personnel in ophthalmology.
  - ✓ Adaptability to the Good Clinical Practice (GCP) using our specific overview and knowledge of the ophthalmology routine practice
- ⇒ **Best credibility and adapted actions related to the management of the clinical trial**

## Following (2/4)

**Dedicated CROs  
to ophthalmology**

**Pharmaceutical  
Companies**



**Ophthalmologists**

**Same Language  
Common view of the Clinical trials**

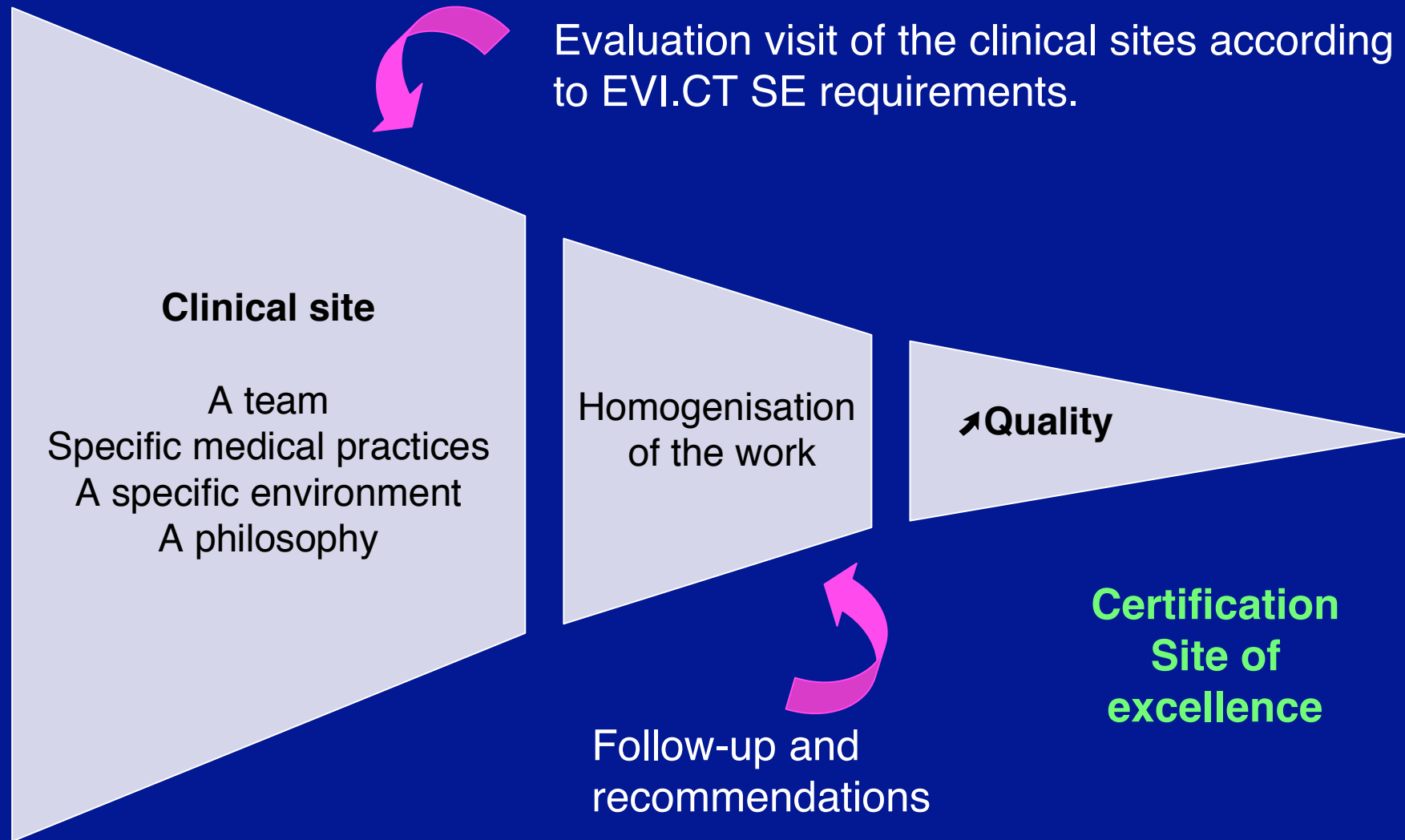




## Following (3/4)

In partnership with the European Vision Institute, we support the investigational clinical sites which decide to obtain the EVI.CT.SE certification.

# Following (4/4)





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