

Investigator Satisfaction Survey 2005

Marketing department

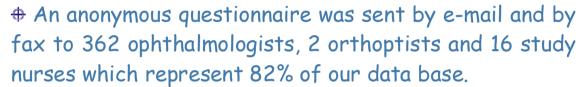


- Who answered the questionnaire?
- # How do investigators usually contact Clirophtha?
- + Our clinical research activity
- + E-CRFs
- What do investigators think about Clirophtha?
- * Some investigator's comments



Who answered the questionnaire?

Clirophtha wanted to know the investigator's opinion to improve it's services' quality.



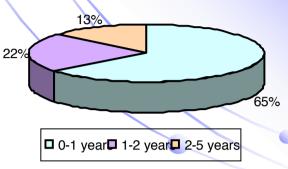


Fig 1. Date of the last trial done with Clirophtha

- # 13% answered the questionnaire.
- The investigators who answered the questionnaire have a large experience in clinical research: on average, they do 17.1 trials per investigator and 71.4% of them have been doing trials for more than ten years.
 - #65% of them did their last trial with Cirophtha this year (fig 1).



Contact with Clirophtha?

The phone stills the most frequent way to contact Clirophtha and the use of the email is in progress (fig 2).

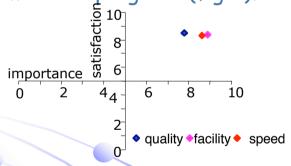


Fig 3. The phone contact quality

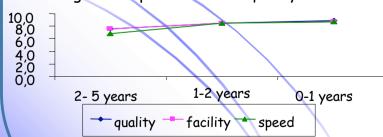


Fig 4. The satisfactin of the investigators of our phone reception since 5 years

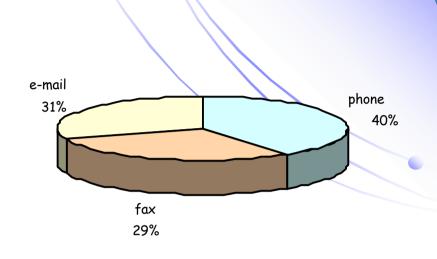


Fig2. The ways to contact Clirophtha

*Almost all investigators appreciated the quality of our phone reception and found that their requests are treated quickly (fig 3).

The investigators are more and more pleased to call us. Indeed, they noticed that it is easier to contact us nowadays than five years ago, and that their requests are treated faster and easier (fig 4).



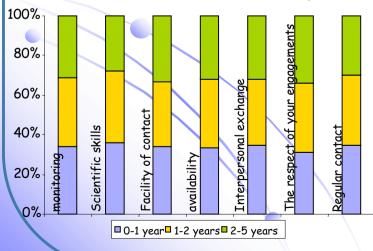
Our clinical research activity

Clirophtha has a very good quality of clinical research activity. In fact, 98% of investigators enjoy working with our CRA's. They especially like the monitoring quality and the interpersonal exchange with them. (fig 5).

CRA activity	mark
Monitoring quality	8,6
Scientific skills	7,8
Facility of contact	8,1
availability	8,3
Interpersonal exchange	8,4
The respect of your engagements	8,1
Regular contact	8,2
General mark	8,2

Fig 5. Investigator's satisfaction of CRA's

Fig 6. Investigator's satisfaction according to the date of their last trial with Clirophtha



All investigators, whenever they did their last trial with Clirophtha, are very satisfied with our CRA's activity. Investigators who did their last trial more than one year ago, keep a good souvenir of our CRAs (fig 6).



Our clinical research activity

Clirophtha provides also documents of a very good quality. 100% of investigators think that the clarity of all the documents meets their expectations. (fig 7).

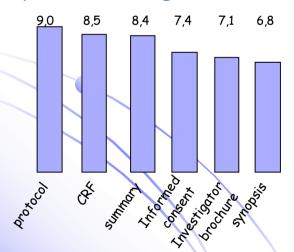


Fig 8. The importance of documents occording to the investigators

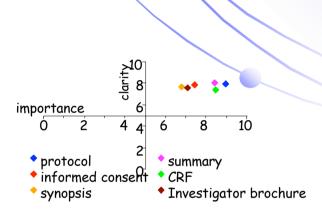


Fig 7. The quality of our documents

Investigators concider that the clarity of the protocol, the CRF and the summary is the most important(fig 8).



E-CRFs

30% of investigators have already used an electronic CRF (e-CRF). 32 % of them used it in trials managed by Clirophtha (fig 9).

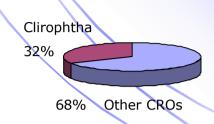


Fig 9. The use of e-CRFs in Clirophtha

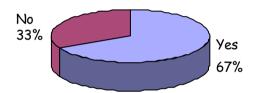


Fig 10. Investigators who are in favor to e-CRFs

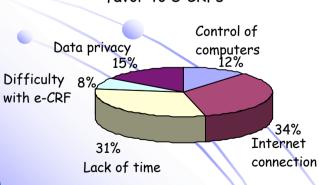


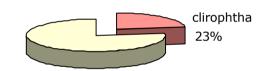
Fig 11. Reasons of refusal of e-CRFs

- \oplus 67% of investigators are in favor to the use of e-CRFs (fig 10).
- ♣ Most of investigators unwilling to e-CRFs have problems with the internet connection at the site of investigation or think that it takes too much time. (fig 11).
- # In Clirophtha, we think that people who use usually emails to communicate are more in favor to e-CRFs than others. Precisely, 74% of them find it is a good idea.
- # 79% of investigators who already used e-CRFs, are tempted to try it again. Most of others are not comfortable with computers or don't trust data privacy.



What do investigators think about Clirophtha?

+ 23% of trials conduct by the investigators are managed by Clirophtha (fig 12).



77% other CROs and pharmaceuticals

Fig 12. Clirophtha trial part

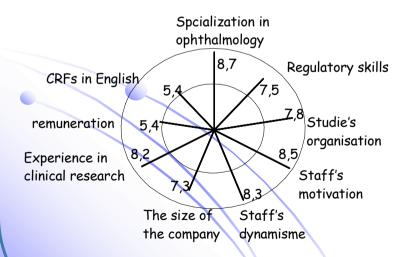


Fig 13. Clirophtha's competence

\$\phi\$ 98% of investigators are satisfied with trials managed by Clirophtha. They also thought that the specialization in ophthalmology is an asset to Clirophtha (fig 13).



What do investigators think about Clirophtha?

- + 100% of investigators who wanted to continue doing clinical research, wish to continue working with Clirophtha (fig 14).
- + 95% of investigators would recommend Clirophtha to pharmaceutical laboratories and 98% would advise other ophthalmologists to do clinical trials with us (fig 14).

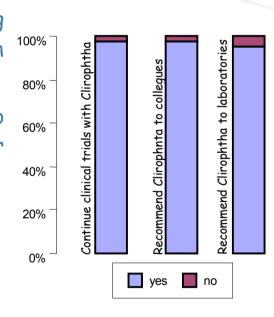


Fig 14



Some investigator's comments

- « It's always a pleasure to work with Clirophtha »
- * « Bravo! Continue. »
- My experience with Clirophtha is quiet old, but I still have a good souvenir of it.
- # I am very satisfied of your CRAs
- \oplus « I had a very nice experience in the experimental trial I did for Clirophtha »
- + A very pleasant contact with CRAs
- + CRAs and investigators don't have always the same goals, their relations are sometimes delicate.



Clirophtha thanks all the investigators for their collaboration and will be pleased to work with them again.

ZI les Nertières, Allée Hector Pintus, 06610 La Gaude

tel: 33 4 03 59 49 69, fax: 33 4 93 59 49 69 info@clirophtha.com